



# Emerging Markets, Immediate Impact: How Hybrid Trucks Enable a Truly Global Transition

Posted on 06.Nov 2025

picture: Pixabay

**Decarbonisation must be global — not just local.**

The shift toward zero-emission transport is often defined by headlines from Europe, China, and North America. But BloombergNEF's *Zero-Emission Commercial Vehicles Factbook* reveals a broader, equally critical story: the next chapter of clean freight is being written in **India, Latin America, and Africa**.

These emerging economies are expanding logistics networks at unprecedented speed — yet face significant constraints in electrification infrastructure. Grid limitations, charging scarcity, and affordability challenges remain pervasive.

In this reality, **hybrid trucks are not a fallback** — they are the enablers of real progress today.

## Real Progress, Under Real Conditions

BloombergNEF highlights rapid freight growth in countries like **India and Brazil**, where commercial vehicle demand is rising in parallel with economic expansion. Domestic OEMs — including **Tata Motors, Ashok Leyland, and Eka Mobility** — are launching hybrid and electric models, while **Chinese manufacturers** such as JAC, Foton, and BYD are supplying vehicles across **Mexico, Chile, and Brazil**.

Yet despite this momentum, charging networks remain sparse, and power reliability varies significantly between urban and rural corridors. Many pilot projects for battery-electric trucks still depend on temporary or imported infrastructure.

This is where **hybridisation aligns ambition with reality** — enabling emissions reduction without waiting for infrastructure to catch up.

## Hybrids: Accelerating the Transition, Not Delaying It

Hybrid trucks combine **electric drive for urban low-emission zones** with **efficient combustion for long-haul transport** — an ideal configuration for countries facing infrastructure gaps and extended route profiles.

Consider the global battery cost divide: while China sees average pack prices near **\$90/kWh**, costs in Europe and North America remain around **\$180-190/kWh**. Hybrid systems, with smaller battery requirements, offer a **cost-effective path to electrification** that reduces capital costs and dependency on critical minerals.

For fleets in developing regions, this means **scalable, immediate decarbonisation** — tangible CO<sub>2</sub> reductions without compromising uptime or freight capacity.

## Beyond Vehicles: Building Local Capability

Hybrid technology delivers more than operational efficiency — it fosters **domestic value creation**.

By integrating hybrids into local manufacturing, service, and vocational training ecosystems, countries can **develop in-house expertise** in electric powertrains, diagnostics, and energy storage. This builds resilience, reduces reliance on imported technologies, and creates skilled jobs across the transport value chain.

BloombergNEF notes that **future growth in truck demand will be concentrated in emerging markets**. Enabling these regions to decarbonise now is not just smart policy — it's essential for global climate targets.

### **A Just and Inclusive Transition, Powered by Hybrids**

Hybrid trucks make clean freight possible in regions that cannot wait for full electrification. They expand access to zero-emission technology, deliver immediate impact, and offer long-term relevance for diverse use cases — particularly in long-haul, mixed-duty, and infrastructure-constrained operations.

The energy transition will not be linear — but with smart solutions like hybridisation, it **can be inclusive, resilient, and global**.

Read more here:

<https://assets.bbhub.io/professional/sites/24/Zero-Emission-Commercial-Vehicles-Factbook-2025.pdf>